

Valid from 2025.FS

Module description: Business Law		
<b>Module Code</b>	w.BA.XX.2WR.XX	
<b>ECTS Credits</b>	6	
<b>Language of Instruction/Examination</b>	German	
<b>Module Description</b>	<p>The Business Law module gives students an overview of the system and the key concepts of private law, especially issues of contract law. Students learn to categorize and apply related legal questions and issues accurately. They get to know the most important norms and principles of Swiss obligations and contract law. In particular, they explore the key provisions in the Swiss Civil Code and the Swiss Code of Obligations with regard to the formation and performance of contracts in a legal context. The module enables students to apply this knowledge methodically and correctly to practical cases. Working on and resolving cases is a key component of this module. In addition to learning about the theory, students will also do case-related exercises involving the content of this module. Practical relevance is of particular importance to enable students to make practical use of the material in their everyday (professional) life, such as in dealing with sales and employment contracts. In addition to knowledge of the general formation and performance of contracts, students receive an overview of important types of contracts under special contract law as well as sales law, contract for work and services law, contract law, labor law, and means of security.</p>	
<b>Organizational Unit</b>	IUR Ltg.	
<b>Module Coordinator</b>	Marcel Griesinger	
<b>Program and Specialization</b>	<ul style="list-style-type: none"> <li>• Business Administration - Specialization in Accounting, Controlling, Auditing</li> <li>• Business Administration - Specialization in Banking and Finance</li> <li>• Business Administration - Specialization in Behavioral Design</li> <li>• Business Administration - Specialization in Economics and Politics</li> <li>• Business Administration - Specialization in Financial Management</li> <li>• Business Administration - Specialization in General Management</li> <li>• Business Administration - Specialization in Marketing</li> <li>• Business Administration - Specialization in Politics and Management</li> <li>• Business Administration - Specialization in Risk and Insurance</li> </ul>	
<b>Legal Framework</b>	Academic Regulations BSc dated 29.01.2009, for the degree programs in Business Administration, International Management, Business Information Technology, Business Law, Business Law and Applied Law, first adopted on 12.05.2009	
<b>Module Category</b>	<b>Module Type</b> Compulsory	<b>Program Phase</b> First Year-Studies
<b>Prerequisite Knowledge</b>	none	
<b>Contribution to Program Learning Objectives (by the concerned Module)</b>	<ul style="list-style-type: none"> <li>• Professional Competence</li> <li>• Methodological Competence</li> <li>• Social Competence</li> <li>• Self-Competence</li> </ul>	

## Module description: Business Law

<b>Contribution to Program Learning Objectives</b>	<b>Professional Competence</b> <ul style="list-style-type: none"> <li>• Knowing and Understanding Content of Theoretical and Practical Relevance</li> <li>• Apply, Analyze, and Synthesize Content of Theoretical and Practical Relevance</li> <li>• Evaluate Content of Theoretical and Practical Relevance</li> </ul> <b>Methodological Competence</b> <ul style="list-style-type: none"> <li>• Problem-Solving &amp; Critical Thinking</li> <li>• Scientific Methodology</li> <li>• Work Methods, Techniques, and Procedures</li> <li>• Information Literacy</li> <li>• Creativity &amp; Innovation</li> </ul> <b>Social Competence</b> <ul style="list-style-type: none"> <li>• Written Communication</li> <li>• Oral Communication</li> </ul> <b>Self-Competence</b> <ul style="list-style-type: none"> <li>• Self-Management &amp; Self-Reflection</li> <li>• Learning &amp; Change</li> </ul>		
<b>Module Learning Objectives</b>	<p>Students...</p> <ul style="list-style-type: none"> <li>• are able to explain and apply the fundamental terminology of private law.</li> <li>• are able to name and apply the fundamental principles and key norms of contract law.</li> <li>• are able to explain, and apply, the principles of legal methodology and understand their practical significance in solving legal cases.</li> <li>• are able to understand business-related facts and circumstances of legal practice with regard to issues of private law and relate them to the applicable legal provisions.</li> <li>• are able to apply the key principles and standards of personal and contract law to legal case constellations and solve related cases independently based on the principles they have learned.</li> <li>• are able to analyze important problems using the sale of goods law, mandate law, and the law of contracts for work and services and propose effective solutions.</li> <li>• are able to determine the appropriate preservation measure for the facts of a case and provide reasons.</li> <li>• are able to use their methodological know-how to analyze the norms of various areas of private law effectively with regard to their factual elements.</li> <li>• are able to use convincing arguments to defend their case solutions using applicable legal provisions.</li> <li>• are able to justify their legal arguments convincingly in verbal discussions and communicate clearly.</li> <li>• are able to deal with legal cases of private law autonomously and develop effective solutions.</li> <li>• are able to deal with issues of contract law using a practically oriented approach.</li> </ul>		
<b>Module Content</b>	<ul style="list-style-type: none"> <li>• Foundations: structure of the legal system; hierarchy of legal sources; central concepts of private law; overview of the legal areas relevant to business; overview of the central provisions of the Swiss Civil Code and the Swiss Code of Obligations in connection with contract formation</li> <li>• Methodology of solving cases: claim method</li> <li>• General contract law: contract formation, contract defects, contract performance, performance disruptions, expiration of obligations</li> <li>• Specific contract law: purchase agreement, contract for work and services, work order, delimitation of the contract types</li> <li>• Expiry of obligations (in particular offsetting, limitation)</li> <li>• Security measures: pledge rights (chattels and property liens), retention rights, retention of title, penalty, pledge, guarantee</li> </ul>		
<b>Links to other modules</b>	<p>This module is linked to the following modules:</p>		
<b>Digital Learning Resources</b>	<ul style="list-style-type: none"> <li>• Practice and Application Exercises (with Key)</li> <li>• Multiple Choice Tests</li> <li>• Videos on selected learning units are available online.</li> </ul>		
<b>Methods of Instruction</b>	<table border="1"> <tr> <td data-bbox="485 1839 970 1980"> <ul style="list-style-type: none"> <li>• Lecture</li> <li>• Exercises</li> <li>• Interactive Instruction</li> <li>• Literature Review</li> <li>• Discussion</li> </ul> </td><td data-bbox="978 1839 1469 1980"> <b>Social Settings Used:</b> <ul style="list-style-type: none"> <li>• Individual Work</li> </ul> </td></tr> </table>	<ul style="list-style-type: none"> <li>• Lecture</li> <li>• Exercises</li> <li>• Interactive Instruction</li> <li>• Literature Review</li> <li>• Discussion</li> </ul>	<b>Social Settings Used:</b> <ul style="list-style-type: none"> <li>• Individual Work</li> </ul>
<ul style="list-style-type: none"> <li>• Lecture</li> <li>• Exercises</li> <li>• Interactive Instruction</li> <li>• Literature Review</li> <li>• Discussion</li> </ul>	<b>Social Settings Used:</b> <ul style="list-style-type: none"> <li>• Individual Work</li> </ul>		

## Module description: Business Law

Type of Instruction		Classroom Instruction	Guided Self-Study	Autonomous Self-Study	
	Large Class	56 h	28 h		
	Small Class	-	-		
	Group Instruction	-	-		
	Practical Work	-	-		
	Seminar	-	-		
	Total	56 h	28 h	96 h	
Performance Assessment	End-of-module exam		Form	Length (min.)	Weighting
	Written exam		Specified documentation	90	100.00
	Permitted Resources		No calculator	With dictionary	
	Others	Assessment	Format	Length (min.)	Weighting
	-	-	-	-	-
Classroom Attendance Requirement	None				
Compulsory Reading	<ul style="list-style-type: none"><li>• Vgl. die Dokumente auf Moodle zur Einführung, zum Arbeitsvertrag sowie zu den Sicherungsmitteln.</li><li>• Böhringer, P., Müller, R., Münch, P. &amp; Waltenspühl, A. (2020). Prinzipien des Vertragsrechts. 4th edition. Zürich/Basel/Genf: Schulthess Juristische Medien AG. ISBN 978-3-7255-7098-0.</li></ul>				
Recommended Reading					
Comments					