

Valid from 2026.FS

Module description: Corporate Culture & Cross Cultural Management

Module Code	w.BA.XX.CoCCCM-IM.25HS	
ECTS Credits	6	
Language of Instruction/Examination	English	
Module Description	This module is designed to help students develop their skills in the field of corporate culture and cross-cultural management. Students are taught to understand the meaning of culture and its impact on organizations and on human behavior. They learn about, and are able to effectively cope with, the diversity of social value orientations and communication styles in the world of international business.	
Organizational Unit	Abteilung International Business	
Module Coordinator	Jeremy Dela Cruz	
Deputy Module Coordinator	Petra Barthelmess	
Program and Specialization	<ul style="list-style-type: none"> International Management 	
Legal Framework	Academic Regulations BSc dated 29.01.2009, for the degree programs in Business Administration, International Management, Business Information Technology, Business Law, Business Law and Applied Law, first adopted on 12.05.2009	
Module Category	Module Type Compulsory	Program Phase First Year-Studies
Prerequisite Knowledge		
Contribution to Program Learning Objectives (by the concerned Module)	<ul style="list-style-type: none"> Professional Competence Methodological Competence Social Competence Self-Competence 	
Contribution to Program Learning Objectives	<p>Professional Competence</p> <ul style="list-style-type: none"> Knowing and Understanding Content of Theoretical and Practical Relevance Apply, Analyze, and Synthesize Content of Theoretical and Practical Relevance Evaluate Content of Theoretical and Practical Relevance <p>Methodological Competence</p> <ul style="list-style-type: none"> Problem-Solving & Critical Thinking Scientific Methodology Work Methods, Techniques, and Procedures Information Literacy Creativity & Innovation <p>Social Competence</p> <ul style="list-style-type: none"> Written Communication Oral Communication Teamwork & Conflict Management Intercultural Insight & Ability to Change Perspective <p>Self-Competence</p> <ul style="list-style-type: none"> Self-Management & Self-Reflection Ethical & Social Responsibility Learning & Change 	

Module description: Corporate Culture & Cross Cultural Management

Module Learning Objectives	<p>Students...</p> <ul style="list-style-type: none"> • are familiar with the theory of corporate culture. • are familiar with the theory of cross-cultural management. • develop cultural self-awareness. • communicate effectively across cultural boundaries. • work effectively independently and in groups. 																															
Module Content	<ul style="list-style-type: none"> • Corporate culture and cross-cultural management • Communication styles across cultures • Cultural dimensions – social value orientations • Cultural conflicts, critical incidents, and reconciliation methods • Cultural awareness and self-reflection • Cross-cultural communication • Diversity management • Multicultural and highly diverse teams and leadership • East meets West 																															
Links to other modules	This module is linked to the following modules:																															
Digital Learning Resources	<ul style="list-style-type: none"> • Reader • Teaching Videos • Teaching Materials • Practice and Application Exercises (with Key) • Case studies and discussion 																															
Methods of Instruction	<ul style="list-style-type: none"> • Lecture • Application Tasks • Exercises • Problem-Oriented Teaching • Case Studies • Interactive Instruction • Project Work • Explorative Learning 	<p>Social Settings Used:</p> <ul style="list-style-type: none"> • Individual Work • Group Work 																														
Type of Instruction	<table border="1"> <thead> <tr> <th></th><th>Classroom Instruction</th><th>Guided Self-Study</th><th>Autonomous Self-Study</th></tr> </thead> <tbody> <tr> <td>Large Class</td><td>56 h</td><td>64 h</td><td></td></tr> <tr> <td>Small Class</td><td>-</td><td>-</td><td></td></tr> <tr> <td>Group Instruction</td><td>-</td><td>-</td><td></td></tr> <tr> <td>Practical Work</td><td>-</td><td>-</td><td></td></tr> <tr> <td>Seminar</td><td>-</td><td>-</td><td></td></tr> <tr> <td>Total</td><td>56 h</td><td>64 h</td><td>60 h</td></tr> </tbody> </table>					Classroom Instruction	Guided Self-Study	Autonomous Self-Study	Large Class	56 h	64 h		Small Class	-	-		Group Instruction	-	-		Practical Work	-	-		Seminar	-	-		Total	56 h	64 h	60 h
	Classroom Instruction	Guided Self-Study	Autonomous Self-Study																													
Large Class	56 h	64 h																														
Small Class	-	-																														
Group Instruction	-	-																														
Practical Work	-	-																														
Seminar	-	-																														
Total	56 h	64 h	60 h																													
Performance Assessment	<table border="1"> <thead> <tr> <th colspan="2">End-of-module exam</th><th>Form</th><th>Length (min.)</th><th>Weighting</th></tr> </thead> <tbody> <tr> <td colspan="2">Written exam</td><td>closed book</td><td>60</td><td>100.00</td></tr> <tr> <td colspan="2">Permitted Resources</td><td>No calculator</td><td>With dictionary</td><td></td></tr> </tbody> </table> <table border="1"> <thead> <tr> <th>Others</th><th>Assessment</th><th>Format</th><th>Length (min.)</th><th>Weighting</th></tr> </thead> <tbody> <tr> <td>IDI Assessment <i>This is a compulsory/threshold assessment event and a prerequisite to sitting the MEP for this module.</i></td><td>Pass/Fail</td><td>Einzelarbeit</td><td>20</td><td>0.00</td></tr> </tbody> </table>				End-of-module exam		Form	Length (min.)	Weighting	Written exam		closed book	60	100.00	Permitted Resources		No calculator	With dictionary		Others	Assessment	Format	Length (min.)	Weighting	IDI Assessment <i>This is a compulsory/threshold assessment event and a prerequisite to sitting the MEP for this module.</i>	Pass/Fail	Einzelarbeit	20	0.00			
End-of-module exam		Form	Length (min.)	Weighting																												
Written exam		closed book	60	100.00																												
Permitted Resources		No calculator	With dictionary																													
Others	Assessment	Format	Length (min.)	Weighting																												
IDI Assessment <i>This is a compulsory/threshold assessment event and a prerequisite to sitting the MEP for this module.</i>	Pass/Fail	Einzelarbeit	20	0.00																												

<h2>Module description: Corporate Culture & Cross Cultural Management</h2>	
Classroom Attendance Requirement	Other Attendance and participation in the IDI assessment is mandatory.
Compulsory Reading	
Recommended Reading	<ul style="list-style-type: none"> House, R. & Mansour, J. & Hanges, P. & Dorfman , P. & Gupta, V. (2004). Culture, Leadership, and Organizations: The GLOBE Study of 62 Societies. SAGE Publications. ISBN 9780761924012. Gardenswartz, L. & Rowe, A. & Digh, P. & Bennett, M. (2003). The Global Diversity Desk Reference: Managing an International Workforce. Pfeiffer. ISBN 9780470571064. Trompenaars , F. & Asser, M. (2010). The Global M&A Tango: How to Reconcile Cultural Differences in Mergers, Acquisitions, and Strategic Partnerships. McGraw Hill. ISBN 9780071770156. Trompenaars , F. & Hampden-Turner, C. (1997). Riding The Waves of Culture: Understanding Diversity in Global Business. 2nd Edition. Irwin Professional. ISBN 9780786311255. Hofstede, G. & Hofstede, G. & Minkov, M. (2010). Cultures and Organizations: Software of the Mind. 3rd Edition. McGraw Hill. ISBN 9780071664189. Chhokar, J. & Brodbeck, F. & House, R. (2007). Culture and Leadership Across the World: The GLOBE Book of In-Depth Studies of 25 Societies.. SAGE Publications. ISBN 9780805859973. Trompenaars , F. & Hampden-Turner, C. (2000). Building Cross-Cultural Competence: How to Create Wealth from Conflicting Values. McGraw Hill. ISBN 978047149527.
Comments	The Head of Program or the Module Coordinator reserve the right to amend this module description if necessary.