Module description: Digitisation of Economic Systems							
Module Code	t.BA.XXK.DTWS.19HS						
ECTS Credits	2						
Language of Instruction/Examination	German						
Organizational Unit	INE						
Module Coordinator	Silvia Ulli-Beer						
Deputy Module Coordinator	Matthias Speich						
Legal Framework	The module description is part of the legal basis in addition to the general academic regulations. It is binding. During the first week of the semester a written and communicated supplement can specify the module description in more detail.						
Module Characteristic	Type 1a 2 lecture lessons per semester week and class						
Module Description	Digitalization is leading to a profound transformation of the entire economic system. This lecture examines the question of how companies should develop competitive digitization strategies in order to exploit the opportunities of digitization. It will shed light on how digitalization strategies affect business models.						
Module Content	Lecturer: Silvia Ulli-Beer, Matthias Speich, Juliana Zapata						
	The modul content						
Prerequisite Knowledge	 The module conveys the essential content on the question: How and with which tools should SMEs develop a digitalization strategy? Key technologies, Gartner trends, process of digital strategy development in companies International and national digital strategies Ecosystems and pattforms current digitalization approaches of firms Maturity model for digitalization and key entrepreneurial areas Unlocking the value proposition of data Strategy Development Methods (Digital Analysis Canvas, Strategic directions, Patterncards, Portfolio Analysis Impact on the business model Practical examples (input from external speakers) Teaching methods Face-to-face teaching for the development of theoretical and methodological foundations. A case study is worked on in groups and presented to fellows and documented in a report 						
Learning Objectives	Students	Competencies	Taxonomies				
(Competences)	can differentiate and describe the relevant framework conditions of digital transformation	F	K2				
	can differentiate the components of a digitalization strategy	F, M	К2				
	can develop a customized digitalization strategy for a company	м	K3, K4, K5				
	can map the effects of digitalization on the existing M, F K6 business model K6						
	can apply, communicate and document what they have learned to a company in the context of group workF, SO, M, SEK5						

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Performance Assessment	End-of-module exam	Assessment	Length (min.)	Weighting	Form				
	written exam		60	60	acc. to module agreement				
	Performance assessment during Assessment Length Weighting Form								
	the semester	Shient daning	Abbeeoment	(min.)	Treighting				
	report		Grade	0	40	acc. to module agreement			
Classroom Attendance Requirement	None								
Learning material	 Lipsmeier, A. (2020). Process for the development of a digital strategy. Procedia CIRP, 2020 (88), pp. 173-178. Industrie 2025 (2021). Navigator Digitalsstrategie: Eine Toolbox zur Entwicklung von Digitalstrategien für Industriefirmen. 								
Comments									